



# NAHB Member Identification (ID) Code

The NAHB Member Identification (ID) Code is made up of ten data blocks which are explained below. It is separate from the six-digit NAHB Membership Number assigned to each member. The ID Code is designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below, if the requested data for a particular block is not applicable, enter a dash [—]. Also, if you don't know the exact answer for a particular block, please give your best estimate.

**1<sup>st</sup> block – Membership Classification**

Builder members enter (1)  
Associate members enter (2)

**2<sup>nd</sup> block – Occupation Codes**

Builder members, enter primary business activity. Select only from occupational codes (A) – (L).  
Associate members, enter primary business activity. Select only from occupational codes (M) – (Z).

**3<sup>rd</sup> and 4<sup>th</sup> blocks - Occupation Codes**

All members enter second and third most important business activity. Select from codes (A) – (Z).

**5<sup>th</sup> block – Annual Dollar Volume of All Construction Development**

Complete only if member is involved in one or more construction and/or development activities. Select appropriate dollar range from (1) thru (4) based on total volume from all construction/ development activities in previous twelve months.

**6<sup>th</sup> block – Annual Number of Residential Dwelling Units**

Complete only if member produces residential units (sale or rental) through new construction, conversion or rehabilitation. Select appropriate range from (1) thru (6) based on all residential units produced in previous twelve months.

**7<sup>th</sup> thru 10<sup>th</sup> blocks – Estimated Total Number of Paid Employees**

All members enter total number of employees, including member himself, on payroll of member's firm and affiliated companies. Use up to four digits; insert only one digit in each box. (Will be used only to identify employment impact of industry.)

**Examples:**

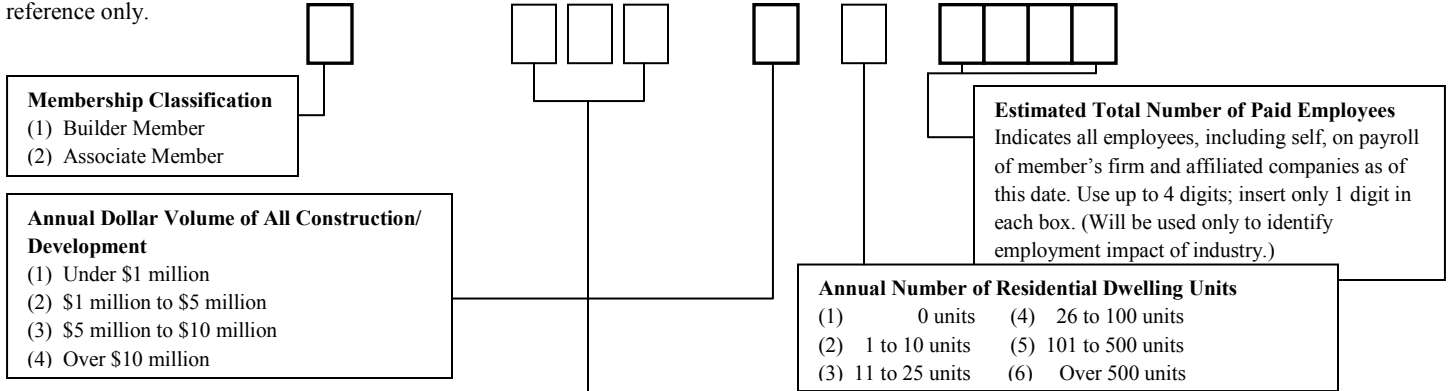
Bill Adams is a home builder and land developer. He is also the owner of a real estate company; Adams has a total of 19 employees in both companies. Last year he built 11 homes with a total sales value of \$900,000, and he developed 17 building lots for himself and other builders for a total market value of \$500,000. Bill Adams' NAHB Membership ID Code would be:

1 B K U 2 3 - - 2 0

Adelle Boyd is the owner of an architectural/ design firm with 8 employees on her payroll. Last year her firm also converted an old school building into 8 apartments with a total market value of \$475,000. Adelle Boyd's NAHB Membership ID Code would be:

2 N J - 1 2 - - - 9

**IMPORTANT:** Please enter the NAHB Identification (ID) Code for each builder or associate member on the appropriate form. This sheet is for reference only.



**Membership Classification**  
(1) Builder Member  
(2) Associate Member

**Annual Dollar Volume of All Construction/ Development**  
(1) Under \$1 million  
(2) \$1 million to \$5 million  
(3) \$5 million to \$10 million  
(4) Over \$10 million

**Estimated Total Number of Paid Employees**  
Indicates all employees, including self, on payroll of member's firm and affiliated companies as of this date. Use up to 4 digits; insert only 1 digit in each box. (Will be used only to identify employment impact of industry.)

**Annual Number of Residential Dwelling Units**  
(1) 0 units (4) 26 to 100 units  
(2) 1 to 10 units (5) 101 to 500 units  
(3) 11 to 25 units (6) Over 500 units

Occupation Codes (select up to three & enter in order of importance)	
<p><b>Builder Codes</b></p> <ul style="list-style-type: none"> <li>(A) Builder – Single-family, Custom</li> <li>(B) Builder – Single-family, Spec/ Tract</li> <li>(C) Builder – Multifamily, Condominium/ Co-op</li> <li>(D) Builder – Multifamily, Rental</li> <li>(E) Builder – Nonresidential, Industrial</li> <li>(F) Builder – Nonresidential, Office/ Retail</li> <li>(G) Builder – Nonresidential, Other</li> <li>(H) Contractor – General</li> <li>(I) Contractor – Remodeling/ Rehabilitation, Commercial</li> <li>(J) Contractor – Remodeling/ Rehabilitation, Residential</li> <li>(K) Land Developer</li> <li>(L) Home Manufacturer</li> </ul>	<p><b>Association Members</b></p> <ul style="list-style-type: none"> <li>(M) Accountants</li> <li>(N) Architects, Planners, Designers &amp; Engineers</li> <li>(O) Attorneys</li> <li>(P) Financial</li> <li>(Q) Insurance &amp; Title Companies</li> <li>(R) Marketing &amp; Communications</li> <li>(S) Product Manufacturers</li> <li>(T) Property Management</li> <li>(U) Real Estate</li> <li>(V) Retail Dealers</li> <li>(W) Sub-Contractors – Carpentry</li> <li>(X) Sub-Contractors – Other</li> <li>(Y) Wholesale Dealers/ Distributors</li> <li>(Z) Other _____</li> </ul>